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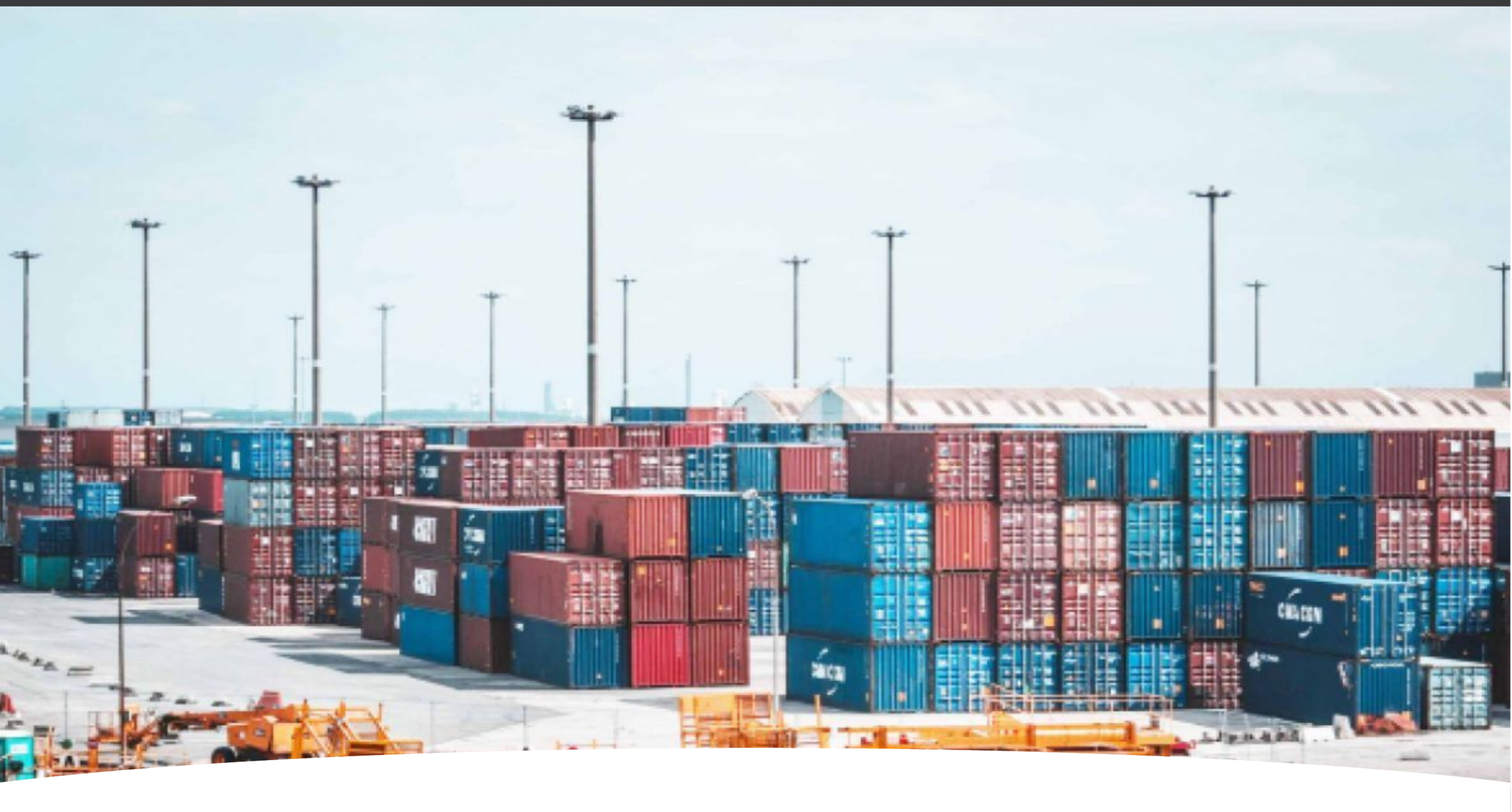

Power Is Africa's Next Trade Frontier

Mining Investment Holds Steady on Critical Minerals

Trade Finance Catches Up With Africa's Ambitions

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Export Focus AFRICA

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FROM THE EDITOR

Welcome to the July–December 2026 edition of Export Focus Africa. This issue lands at a genuinely interesting moment for the continent's trade story — power and mining investment are proving resilient even as global conditions stay uncertain, packaging and food processing are professionalising fast to meet international buyer standards, and trade finance is finally starting to catch up with Africa's ambitions under the AfCFTA. Across the following pages, our writers dig into what's actually driving demand in AgriBusiness, Energy, Packaging, Construction, Automotive, Food, Trade Finance and Mining — and what it means for the suppliers and buyers who make this magazine's advertiser community what it is. As always, thank you for reading, and for trading with Africa.

IN THIS ISSUE

AgriBusiness

How trade, technology and infrastructure are turning African agriculture from subsistence into scale

Africa's Farms Are Feeding a Bigger Export Ambition

As global demand for staple and specialty crops climbs, the continent's agricultural exporters are shifting from subsistence to scale

AGRIBUSINESS AT A GLANCE

Share of global arable land held by Africa	**~60%**
Main growth categories	**Grain, horticulture, livestock**
Key trade driver	**AfCFTA tariff reduction**
Biggest constraint	**Post-harvest logistics**

Agriculture remains one of Africa's most underleveraged economic assets. The continent holds a significant share of the world's remaining arable land, yet still accounts for a small fraction of global agricultural exports. That gap is starting to close, driven by a combination of rising global food demand, new regional trade rules, and a generation of farmers and agribusinesses investing in processing and logistics rather than raw commodity sales alone.

Cocoa, coffee, cashews and cut flowers remain the continent's most recognisable agricultural exports, but the real growth story is in diversification. Grain producers in East and Southern Africa are expanding maize and soya output for regional trade, while horticulture exporters in North and East Africa are supplying European supermarkets with off-season fruit and vegetables. Livestock and dairy operators are also professionalising fast, with smallholder cooperatives increasingly linking into formal supply chains through better access to veterinary services, feed and cold storage.

The African Continental Free Trade Area continues to be the policy backbone for this shift. By reducing tariffs and harmonising standards across the continent, it gives agricultural exporters a genuine single market to sell into — rather than fifty-plus fragmented ones. For processors and packagers, that means a shorter road from farm gate to regional retail shelf, and a stronger case for investing in the equipment and certification needed to serve multiple markets at once rather than a single national buyer.

> *"The opportunity is not just to sell into Africa's farms — it's to be part of the infrastructure that lets African agriculture finally export at scale."*

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WHERE DEMAND IS GROWING

Irrigation & drying equipment	**High demand**
Cold chain & storage	**Priority investment**
Seed & fertiliser inputs	**Sustained demand**
Mechanisation & implements	**Underserved, growing**
Digital agronomy tools	**Fast-emerging category**

Infrastructure remains the sector's biggest constraint. Post-harvest losses are still high in many markets simply because grain, produce and livestock cannot move quickly or affordably enough to reach buyers. Cold-chain logistics, rural road access and port-side storage are the areas attracting the most attention from both governments and private investors, because they unlock value across every other part of the supply chain. A single well-placed cold store or grain silo can lift returns for an entire surrounding farming district, which is why development finance institutions have made storage and logistics a priority lending category in recent years.

For international suppliers of agricultural equipment, inputs and packaging, this is a moment to pay close attention. Irrigation systems, storage and drying equipment, seed and fertiliser inputs, and food-grade packaging are all in sustained demand as African producers scale up. Financing remains a common barrier to adoption, which is why suppliers who can offer leasing, hire-purchase or supplier credit arrangements alongside their equipment often out-compete rivals on price alone.

Mechanisation is another area of steady, if uneven, progress. Tractor and implement penetration remains low by international standards across much of the continent, representing significant unmet demand, but also a market that rewards patience: after-sales support, spare parts availability and operator training often matter as much as the upfront cost of the machine itself when a cooperative or commercial farm is deciding which brand to commit to for the next decade.

Extension services and digital agronomy tools are quietly reshaping how smallholders access expertise that was previously the preserve of large commercial operations. Mobile-based soil testing, weather advisories and market price information are helping smaller producers make better planting and selling decisions, gradually narrowing the productivity gap between smallholder and commercial farming.

Regional seed and input companies are also playing a growing role in this professionalisation, offering not just product but agronomic advice bundled into the sale — a model that builds loyalty in markets where farmers have historically had limited access to technical support after the point of purchase. International suppliers entering these markets increasingly find that a strong local technical presence matters more than brand recognition alone.

The direction of travel is consistent across most major agricultural economies on the continent: from subsistence toward scale, and from raw commodity toward processed, export-ready product. For suppliers willing to invest in local relationships and after-sales infrastructure, Africa's agricultural sector offers a rare combination of genuine unmet demand and improving access to finance — a market that rewards long-term commitment over one-off transactions.

Power Is Africa's Next Trade Frontier

Renewable energy investment is accelerating across the continent, and the equipment, engineering and finance behind it is becoming a trade category in its own right

ENERGY & POWER AT A GLANCE

Leading technology	**Utility-scale solar + storage**
Fastest-growing model	**Corporate power purchase deals**
Core import categories	**Panels, inverters, switchgear**
Key enabler	**Blended & DFI-backed finance**

Reliable power remains one of the biggest constraints on African industry and trade — and one of the fastest-growing investment categories on the continent. From utility-scale solar farms to distributed mini-grids, energy infrastructure is being built at a pace that would have seemed ambitious a decade ago, driven by falling technology costs, growing electricity demand, and a policy push toward energy security across nearly every major market.

Solar leads the growth. Panel and inverter costs have fallen enough that utility-scale solar is now cost-competitive with, or cheaper than, new fossil generation in many African markets. Countries across Southern, East and West Africa are commissioning new solar capacity, often paired with battery storage to firm up supply for industrial users who cannot tolerate outages. Independent power producer programmes, once a niche financing structure, have become a mainstream route to new generation capacity in several major economies.

The knock-on effect for trade is significant. Every new solar farm, wind project or grid upgrade represents demand for imported components — panels, inverters, transformers, switchgear, cabling and structural steel — alongside the engineering, installation and maintenance services to support them. Off-grid and mini-grid systems, meanwhile, are opening up rural and industrial sites that were previously unviable to serve.

Financing structures are evolving alongside the technology. Blended finance, combining development finance institutions, commercial lenders and private equity, is helping de-risk larger projects, while pay-as-you-go models are extending power access to households and small businesses that could not previously afford up-front connection costs.

For equipment manufacturers, EPC contractors and project developers, Africa's power sector offers a rare combination: genuine unmet demand,

Packaging

From flexible film to smart labelling, packaging is becoming a competitive edge for African exporters

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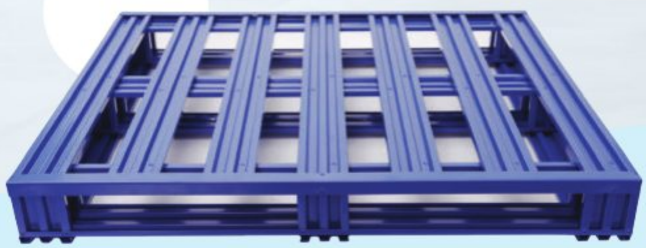

METAL PALLET

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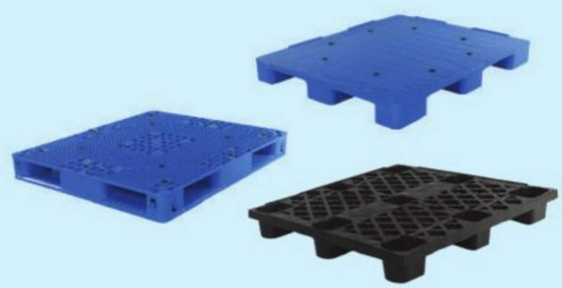

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Packaging Becomes a Competitive Edge for African Exporters

As African producers push further into international markets, packaging is shifting from an afterthought to a strategic investment

PACKAGING AT A GLANCE

Core categories	**Flexible film, corrugated, labelling**
Fastest-growing demand	**Traceability & smart labelling**
Buyer priority	**Sustainability & recyclability**
Adjacent opportunity	**Warehousing & material handling**

For exporters trying to break into new markets, packaging is no longer just protection for the product inside — it's part of the sales pitch. Buyers in Europe, the Middle East and Asia increasingly expect African-origin goods, whether agricultural produce, processed foods or manufactured products, to arrive in packaging that meets the same standards as anywhere else in the world: durable, well-labelled, and where relevant, sustainable.

That shift is reshaping demand across the packaging value chain. Flexible packaging and corrugated cardboard remain the workhorses of African export logistics, but there's growing appetite for smarter solutions — moisture-resistant liners for agricultural produce, tamper-evident seals for food and pharmaceutical products, and labelling systems that can carry the traceability information many international buyers now require. Suppliers who can combine competitive pricing with technical support on material selection are increasingly winning business over those who compete purely on unit cost.

Material handling is evolving in step with packaging demand. Warehousing and distribution operators across the continent are investing in mezzanine storage, palletised systems and more efficient racking to keep pace with growing export volumes, particularly as e-commerce and formal retail expand alongside traditional trade channels. This is creating a secondary wave of demand for the equipment that moves packaged goods through a facility, not just the packaging itself.

> *"African producers are professionalising their packaging fast, and looking for partners who can help them meet international buyer expectations."*

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STORAGE & HANDLING TRENDS

Mezzanine & racking	**Rising adoption**
Cold chain investment	**Priority but underserved**
Traceability tech	**Increasingly standard**
Buyer expectation	**Reliable turnaround time**
Automation	**Selective, growing at scale**

Behind every well-packaged export shipment sits a less visible but equally important layer of infrastructure: storage and handling. As African exporters scale up volumes, the ability to store goods safely, move them efficiently through a facility, and load them correctly for transport has become a genuine differentiator between producers who can serve international buyers reliably and those who cannot.

Mezzanine flooring and modular racking systems are increasingly common in mid-sized African warehouses, allowing operators to expand storage capacity vertically without the cost of a new building. Combined with more efficient pallet systems, this is helping smaller exporters compete with larger, better-capitalised operators on turnaround time, often as important to international buyers as price when choosing between competing suppliers of a similar product.

Labelling and traceability technology is another quiet growth area. Buyers increasingly want to know not just what is in a shipment, but where it came from, how it was handled, and whether it meets specific certification requirements. Packaging and labelling suppliers who can offer integrated solutions, combining the physical packaging with barcode, QR or RFID-based tracking, are well positioned as this becomes standard practice rather than a nice-to-have across an increasing number of export categories.

Cold chain remains the hardest piece of the puzzle for many producers, particularly for perishable agricultural exports. Investment in refrigerated storage and transport is growing, but gaps remain between farm, processing facility and port, gaps that represent real opportunity for equipment suppliers and logistics operators willing to work in secondary markets, not just major hubs. Several regional development finance programmes have specifically earmarked cold chain infrastructure as a funding priority, recognising its outsized impact on reducing post-harvest losses.

Automation is beginning to make inroads into African packaging and material handling operations, though adoption remains selective and concentrated among larger, better-capitalised producers. Semi-automated case-packing and palletising equipment is becoming more common at the upper end of the market, while smaller operators continue to rely on manual processes supported by better layout design and more efficient manual handling equipment — a gap that represents a genuine growth opportunity as more producers scale up.

As African export volumes grow, packaging, storage and handling will only become more central to how competitively the continent's producers can sell into global markets. For suppliers of packaging machinery, materials and storage systems, the opportunity extends well beyond a single sale: producers who find a reliable, technically capable partner tend to stay with them as volumes grow, making early relationship-building in this sector particularly valuable.


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Construction

Urbanisation and infrastructure investment are reshaping import demand for materials, equipment and expertise


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Africa's Construction Boom Is Reshaping Import Demand

Urbanisation and infrastructure investment are driving sustained demand for building materials, equipment and expertise across the continent

CONSTRUCTION AT A GLANCE

Core materials	**Steel, cement, aluminium, glass**
Equipment demand	**Earthmoving, cranes, concrete plant**
Growth driver	**Urbanisation & housing shortage**
Buyer priority	**Parts availability & service**

Africa is urbanising faster than almost any other region in the world, and the construction activity required to keep pace is reshaping trade patterns across the continent. From residential development in fast-growing cities to major infrastructure projects — roads, ports, rail and utilities — the built environment sector remains one of the most consistent sources of import demand for international suppliers.

Building materials continue to anchor this demand. Steel, cement, aluminium extrusions, glass, tiles and sanitary ware are needed at a scale that outstrips what most local manufacturing bases can currently supply, particularly for larger commercial and infrastructure projects. Governments across the region continue to prioritise infrastructure spending as a lever for economic growth, which keeps demand for these core materials relatively resilient even when other sectors slow.

Equipment demand tells a similar story. Earthmoving machinery, cranes, concrete plant and specialised construction equipment remain in steady demand, both for new-build projects and to replace ageing fleets. Financing and leasing arrangements are increasingly important here, as contractors look for ways to access modern equipment without the capital burden of outright ownership, particularly on projects with tight, government-linked payment cycles.

> *"Distance and logistics mean downtime is costly — contractors increasingly value suppliers who can guarantee parts availability and service response."*

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INFRASTRUCTURE CORRIDORS TO WATCH

Port expansion	**Multi-year equipment demand**
Regional transport corridors	**Landlocked market access**
Affordable housing programmes	**Prefab & modular interest**
Secondary cities	**Emerging contractor demand**

While much of Africa's construction growth is concentrated in major cities, a second wave of demand is emerging around regional infrastructure corridors — the roads, rail links and port facilities that connect landlocked economies to the coast and support intra-African trade under the AfCFTA framework. Contractors and material suppliers involved early in these corridor projects often find themselves well positioned for the follow-on demand as the regions they serve become more accessible to trade.

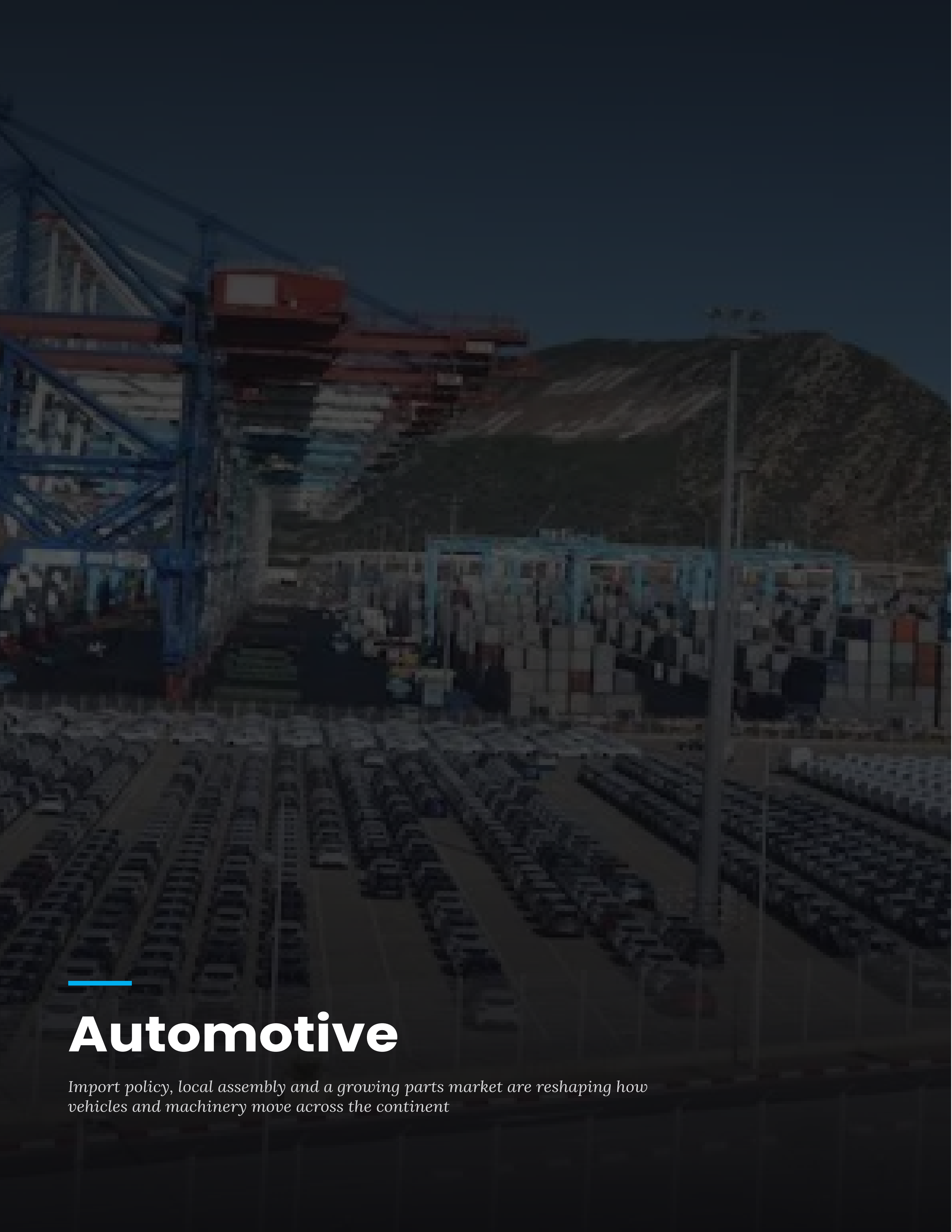
Port expansion is a particularly active area. Several of the continent's major ports are investing in expanded container handling capacity, deeper berths for larger vessels, and improved road and rail links to their hinterlands. These projects create sustained multi-year demand for heavy construction equipment, structural steel, marine engineering expertise and specialised port infrastructure components that few local suppliers can provide at scale on their own.

Housing remains the largest underlying driver of construction demand across the continent, as urban populations continue to grow faster than housing supply in most major cities. This is increasingly drawing interest in more efficient construction methods, including prefabricated and modular building systems, as a way to close the housing gap faster than traditional construction techniques allow. Several governments have launched dedicated affordable housing programmes that specifically favour contractors able to demonstrate faster, more industrialised build methods.

Skills and technical capacity remain an underappreciated constraint on the pace of African construction growth. Large infrastructure and housing programmes require not just materials and machinery but a skilled workforce to operate and maintain them — from crane operators to structural engineers — and several regional contractor associations have begun partnering directly with equipment suppliers on training programmes, recognising that a shortage of skilled operators can slow a project as much as a shortage of materials.

For equipment and materials suppliers, the throughline across all of these opportunities is the same: African construction demand is broadening beyond the handful of capital cities that have traditionally dominated it, creating new secondary markets for suppliers willing to look beyond the most obvious opportunities. Those who establish early relationships with regional contractors are often best placed to benefit as this second wave of demand matures.

> *"A shortage of skilled operators can slow a project as much as a shortage of materials — training is becoming part of the sales relationship."*



Automotive

Import policy, local assembly and a growing parts market are reshaping how vehicles and machinery move across the continent

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Africa's Vehicle Market Is Entering a New Phase

Import policy, local assembly and a growing parts market are reshaping how vehicles and machinery move across the continent

AUTOMOTIVE & MACHINERY AT A GLANCE

Manufacturing hub	**South Africa (7 global OEMs)**
Fastest-growing segment	**Aftermarket parts & service**
Policy direction	**Favouring local assembly, newer fleets**
Key constraint	**EV charging infrastructure**

Africa's automotive sector is going through a period of genuine structural change. Several major markets have introduced or tightened import policies aimed at encouraging local assembly over used-vehicle imports, part of a broader push to build domestic manufacturing capacity rather than remain purely import-dependent. South Africa remains the continent's most developed automotive manufacturing base, with an integrated value chain spanning OEM assembly, component manufacturing and export access to major international markets — a model other economies are studying closely.

The used-vehicle trade remains significant across much of the continent, particularly in markets where new-vehicle affordability is limited, but policy direction in several countries is clearly favouring newer, cleaner and increasingly electric vehicles over ageing imported fleets. That shift is gradual — charging infrastructure and vehicle affordability remain real constraints on EV adoption — but the direction of travel is consistent across most major markets, and suppliers positioning early in EV-adjacent categories are finding receptive government partners.

Machinery and heavy equipment tell a related story. Mining, construction and agriculture all depend on a reliable supply of vehicles and machinery, along with the parts and servicing infrastructure to keep them running. This is where much of the near-term opportunity sits: not just in new equipment sales, but in the parts, lubricants, tyres and after-sales service networks that keep fleets operational.

Aftermarket parts, in particular, remain a consistently strong category. With vehicle and equipment fleets across the continent skewing older on average than in many other regions, demand for reliable, well-priced replacement parts continues to outpace new-unit sales in many markets. Distributors who can guarantee genuine parts availability and fast turnaround are increasingly winning long-term fleet contracts over those competing on price alone.

Food

Climate pressure and population growth are pushing African markets toward greater investment in processing, storage and trade infrastructure

FOOD

Food Security Is Reshaping What Africa Imports and Exports

Climate pressure and population growth are pushing African markets toward greater investment in food processing, storage and trade infrastructure

FOOD SECTOR AT A GLANCE

Priority investment	**Processing & storage capacity**
Biggest structural gap	**Cold chain & grain silos**
Policy driver	**Regional trade in surplus food**
Value shift	**Raw commodity to processed goods**

Food security remains one of the defining economic issues across Africa, shaped by a combination of climate volatility, rapid population growth and shifting global supply chains. Recent years have shown how exposed African food markets can be to external shocks, disruptions to global grain and fertiliser supply have rippled through local food prices in ways that have pushed governments and private investors alike to prioritise food system resilience over short-term cost savings.

That prioritisation is visible in investment patterns. Food processing capacity is expanding across the continent, driven by a recognition that exporting raw agricultural commodities captures only a fraction of the value compared to processed, packaged food products. Milling, canning, freezing and packaging facilities are attracting investment as both a food-security measure and an export opportunity, as African producers look to move further up the value chain rather than remain price-takers on raw commodities.

Storage infrastructure is a related priority. Grain storage and cold chain capacity remain insufficient in many markets relative to production volumes, contributing to post-harvest losses that undermine both domestic food security and export potential. Investment in modern storage, from small-scale cooperative facilities to large commercial grain silos, is increasingly seen as critical infrastructure rather than an optional upgrade, with several governments now offering dedicated financing lines for exactly this category of investment.

> *"Africa's food security priorities translate directly into sustained demand — not as emergency response, but as long-term infrastructure investment."*

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WHERE INVESTMENT IS FLOWING

Milling & processing	**Expanding capacity**
Fertiliser & input storage	**New strategic priority**
Packaged food demand	**Rising with urban incomes**
Intra-African food trade	**Underdeveloped, high potential**

Trade policy is playing a role too. Regional trade agreements are gradually making it easier to move food across African borders, helping surplus-producing regions supply deficit areas within the continent rather than relying solely on imports from outside Africa. This intra-African food trade remains underdeveloped relative to its potential, representing a significant medium-term opportunity for logistics, storage and processing investment that goes well beyond any single national market.

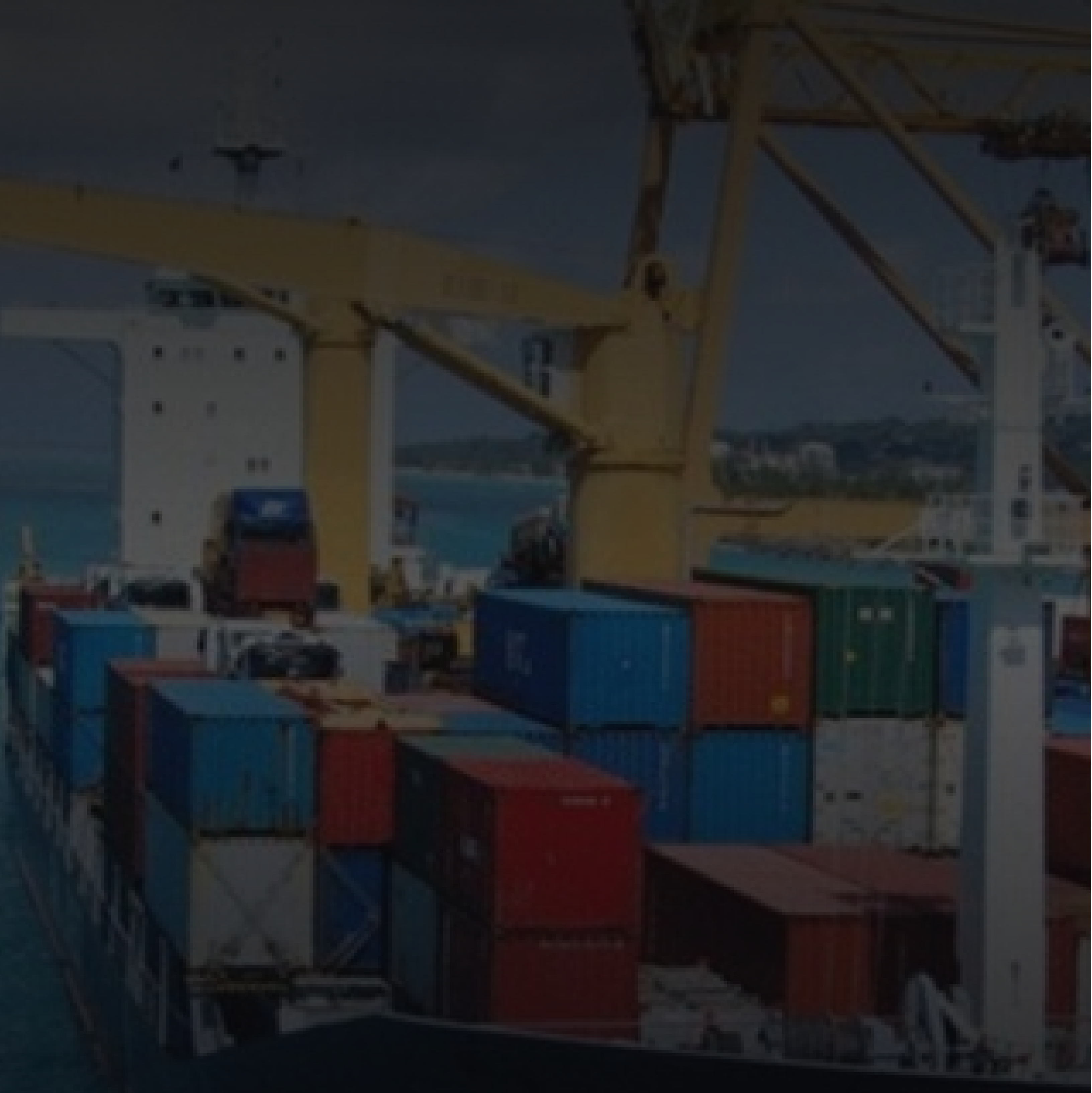
Fertiliser and input security has become a related strategic priority following recent global supply disruptions, prompting several governments to invest in local blending capacity and strategic reserves rather than relying entirely on imported product delivered just in time. This shift is creating new demand for storage, handling and quality-testing infrastructure around agricultural inputs, not just finished food products.

Consumer demand is also evolving in parallel with these supply-side changes. Rising urban incomes across much of the continent are driving demand for higher-value processed and packaged foods, creating opportunities for both local processors and international food brands willing to invest in local production or reliable distribution partnerships rather than pure import models. Supermarket and formal retail penetration is expanding beyond capital cities into secondary urban centres, extending the reach of packaged and branded food products into markets that were previously served almost exclusively by informal trade.

Food safety and certification standards are tightening in step with this formalisation. Retailers and export buyers alike are placing greater emphasis on traceability, hygiene certification and consistent quality — requirements that favour processors who invest early in the systems and equipment needed to meet them, gradually raising the baseline standard across the industry.

For international suppliers of food processing equipment, storage systems and agricultural technology, Africa's food security priorities are proving to be a durable, long-term source of demand. Unlike categories more exposed to commodity price cycles, investment in food system resilience tends to persist across economic cycles, because the underlying population and climate pressures driving it are structural rather than temporary.

> ***"Investment in food system resilience tends to persist across economic cycles, because the pressures driving it are structural rather than temporary."***



Import & Export

As intra-African and international trade volumes grow, access to trade finance is becoming as important as the goods themselves

Trade Finance Is Catching Up With Africa's Trade Ambitions

As intra-African and international trade volumes grow, access to trade finance is becoming as important as the goods themselves

TRADE FINANCE AT A GLANCE

Key regional institution	**Afreximbank**
Fastest-growing demand	**Intra-African trade finance**
Emerging tools	**Digital LC & guarantee platforms**
Biggest beneficiary	**SME exporters**

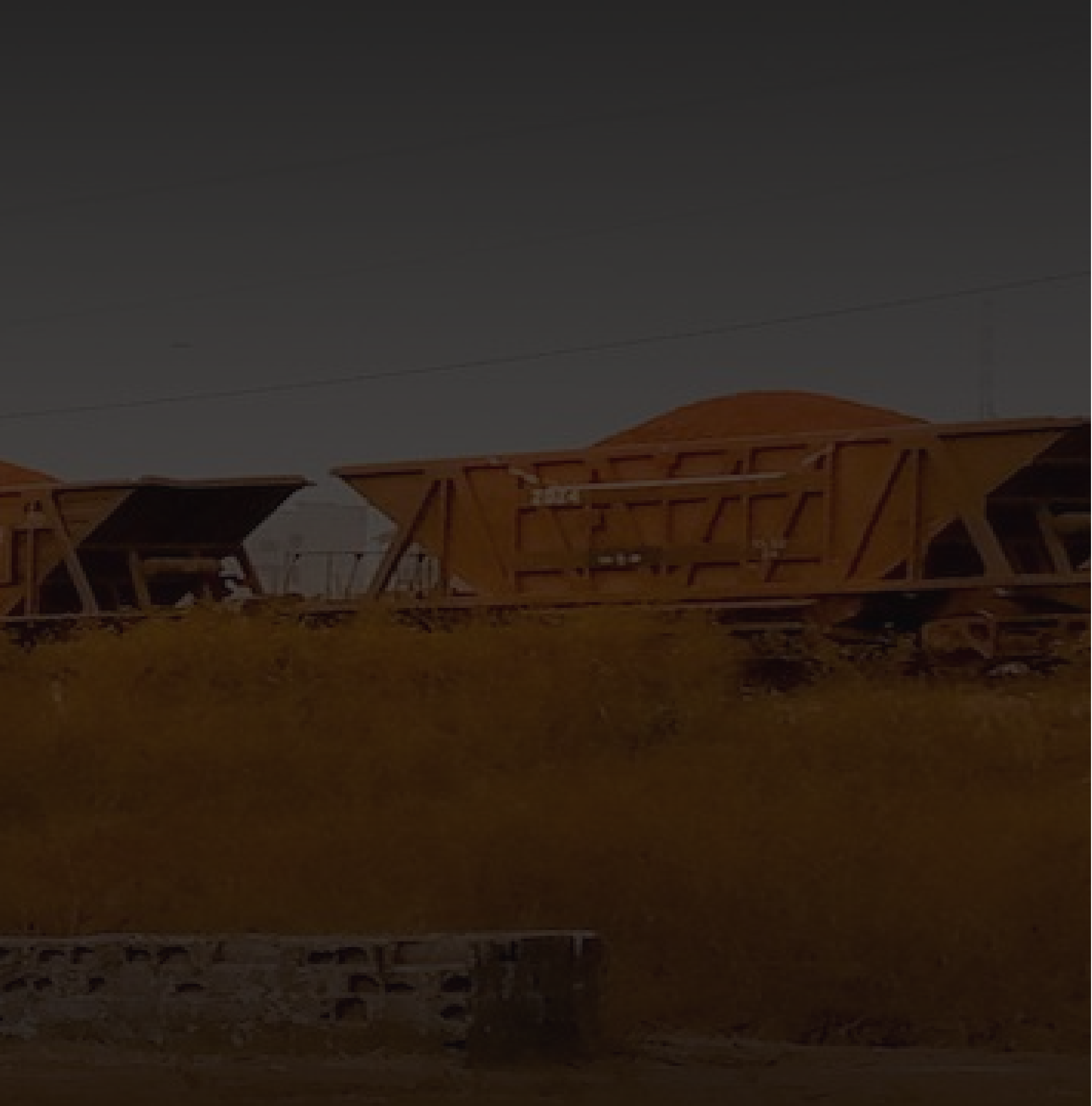
Africa's trade growth story has a quieter but equally important second half: the finance that makes it possible. Letters of credit, trade credit insurance, export financing and working capital facilities are the infrastructure that allows exporters and importers to actually complete transactions at scale, and access to that infrastructure has historically been one of the biggest constraints on African trade growth, particularly for small and medium-sized businesses without an established international banking relationship.

That is gradually changing. Regional development finance institutions and specialist trade finance banks, including pan-African institutions such as Afreximbank, have expanded their activity significantly in recent years, providing facilities specifically designed for African exporters and importers who may not fit traditional international banking risk models. This has been particularly important for small and medium-sized exporters, who often lack the balance sheet to self-finance large international orders while waiting for payment from overseas buyers.

The African Continental Free Trade Area is amplifying this trend by increasing the volume of intra-African trade that requires financing. As African businesses trade more with each other rather than exclusively with markets outside the continent, demand for trade finance products tailored to regional transactions has grown accordingly, prompting several regional banks to launch dedicated intra-African trade finance facilities.

Digital trade finance platforms are also starting to make a difference, reducing the paperwork and processing time traditionally associated with letters of credit and trade guarantees. For smaller exporters, faster access to trade finance can be the difference between winning and losing an international order.

For international businesses trading with Africa, understanding the trade finance landscape is



Mining

Global demand for battery and industrial minerals is keeping African mining investment resilient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Mining Investment Holds Steady as Africa Leans Into Critical Minerals

Global demand for battery and industrial minerals is keeping African mining investment resilient, even as operators face familiar infrastructure and sustainability pressures

MINING AT A GLANCE

Key minerals	**Copper, cobalt, lithium, PGMs**
Core watch region	**DRC & Zambia copper belt**
Biggest constraint	**Power, rail & water access**
Rising priority	**Responsible sourcing standards**

Africa's mining sector continues to attract significant investment, underpinned by the continent's position as a major global source of critical minerals — copper, cobalt, lithium, platinum group metals and more — needed for everything from renewable energy infrastructure to electric vehicle batteries. That structural demand is giving African mining a degree of resilience even through broader commodity price cycles that have historically made the sector volatile.

The Democratic Republic of Congo and Zambia's copper belt remains one of the continent's most closely watched mining regions, with continued investment in both new projects and expansion of existing operations. Beyond copper and cobalt, exploration activity for battery minerals and rare earths is expanding into new jurisdictions across East and Southern Africa, as global manufacturers look to diversify and secure their supply chains away from a small number of dominant producing countries.

Infrastructure remains the sector's perennial challenge. Power reliability, rail and road capacity to move ore to port, and water availability all directly affect project economics, meaning mining investment and infrastructure investment increasingly go hand in hand, with some major mining projects now directly funding or co-investing in the power and transport infrastructure their operations depend on rather than waiting for government delivery.

> *"As global demand for critical minerals continues to grow, Africa's mining sector looks set to remain central to that supply chain for years to come."*

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LOGISTICS & SUSTAINABILITY

Rail & port corridors	**Under active expansion**
Landlocked export routes	**Cross-border cooperation improving**
Buyer expectation	**Responsible sourcing standards**
Adjacent opportunity	**Power & water co-investment**
Financing trend	**Local content built into project finance**

As mining investment across Africa continues to grow, a parallel conversation has become just as important as exploration and extraction itself: logistics. Getting minerals out of the ground is only the first half of the equation, moving them efficiently and affordably to port for export increasingly determines whether a project is genuinely competitive on global markets, regardless of how rich the underlying ore body is.

This has put rail and road corridors connecting mining regions to coastal ports firmly on the regional infrastructure agenda, with several major transport corridors serving Southern and Central Africa's mining belts undergoing expansion or upgrade, aimed at increasing capacity and reducing the transport costs that can otherwise erode a project's margins before the minerals ever reach a ship.

Because many of Africa's most significant mineral deposits sit in landlocked countries, efficient export requires cross-border infrastructure and customs cooperation, an area where regional trade frameworks are gradually easing what has historically been a significant friction point for mining exporters moving product through multiple jurisdictions to reach a coastal port.

Sustainability expectations are rising in step with investment. International buyers and financiers are placing growing emphasis on responsible sourcing, environmental management and community engagement, pushing operators toward higher standards across the board, from tailings management to emissions reduction and local procurement, with several major offtake agreements now including explicit sustainability performance clauses.

Skills development and local procurement requirements are also becoming a bigger part of how major mining projects are structured and financed. Host governments increasingly expect operators to demonstrate a credible plan for local employment, supplier development and technical training, not just resource extraction, and financiers are beginning to build these expectations directly into project finance conditions rather than treating them as voluntary community relations initiatives.

For international suppliers serving the mining sector, opportunity increasingly extends well beyond the mine gate, into the rail lines, ports and logistics infrastructure that determine whether the continent's mineral wealth can reach global markets competitively. Equipment, engineering and technical service suppliers who understand this broader infrastructure picture, not just core mining equipment, are best placed to capture the full scope of opportunity as African mining continues to scale.

C. P. ENGINEERING LTD.

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Over 45 YRS OF ENGINEERING EXCELLENCE

C.P. Engineering Ltd, a company formed in 1972 and was originally founded by an Italian. It was later purchased in 1975 by the current owners making the Company 100% Zambian owned. Over a period of almost forty years, C.P. Engineering Ltd has grown in size and now has a staff of over thirty eight employees and is sub-divided into four different sections, namely: The Machine Shop, Boiler Shop, Bulk Storage Warehouse and a Retail outlet.

The Company was originally started with only a few machines, but over the years has built a healthy fleet of almost thirty different pieces of equipment which includes lathes, milling, drilling, boring, power saws, welding, pressing, rolling, guillotine and threading machines. All four sections of the Company are spread over an area of sixty five thousand square feet of space with a manager in each section.

THE MACHINE SHOP

The machine shop and the boiler shop are the two original sections of the Company where all our machining and fabrications are done. The machine shop manufactures various types of gears, sprockets, anchor bolts, pins, sleeves, couplings and numerous other products.

THE BOILER SHOP

The boiler shop is involved in fabrication of tanks, repairs and rebuilding axles, repairing dumper truck bodies, bulldozer and excavator buckets, customized containers, and other items as per drawings. Trolleys are also manufactured and distributed to other hardware stores.

Most of the staff have been with the Company for more than ten years and are experienced in various aspects of engineering. C.P. Engineering Ltd has three full time engineers with more than fifty years of experience combined. Over the past years the Company has serviced several different industries such as textile, food & beverage, transport, construction and mining. With the advent of numerous new mines and several new major construction projects, the company is deliberately focusing more on servicing these sectors.

FASTENERS

The third section deals with wide range of fasteners. C.P. Engineering Ltd in recent years has become the country's largest stockists of numerous types of bolts, nuts, washers, threaded bars, screws , and studs in mild steel, high tensile steel and stainless steel, No other dealer in the country carries as much variety of fasteners.

RETAIL SHOP

Lastly, the fourth section of the Company is the Shop. The storefront has been C.P. Engineering Ltd's latest expansion to expose the range of fasteners to individuals and other Companies. Additionally, a lot other hardware items related to fasteners have been introduced such as Ring, Combination and Open ended spanners. Impact Wrenches, Screw Drivers, Torque Wrenches and Vices. Pipe Wrenches, Allen keys and complete mechanics, fitters and electrician tool boxes. Items such as welding machines, boiler shop supplies, machine shop tooling, heavy duty jacks, shackles, and numerous other supplies can be found. C.P. Engineering Ltd is an Authorized Exclusive Dealer of High Quality world renowned HEYCO and HYTECH tools of Germany who are also the principle suppliers of all major tools to Mercedes Benz, Audi, Volvo, VW, and MAN trucks of Europe.

In the field of machining tools for the workshop, CP Engineering Ltd are the exclusive agents in Zambia for PILOT TOOLS (PTY) LIMITED of South Africa. Pilot is one of the leading manufacturers of tungsten carbide blanks for the mining industry. Additionally, they also manufacture tungsten carbide metal cutting inserts, brazed turning tools, brazed boring tools, brazed threading tools and also tool holders for the engineering industries.

The management and the engineers of C.P. Engineering Ltd are always available for consultation and professional advice.

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50° ANNIVERSARY

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Advertiser & Buyer Directory

A categorised guide to this issue's advertisers and trusted suppliers, organised by sector and country — your fastest route from this magazine to a real conversation.

HOW TO USE THIS DIRECTORY

Entries are grouped by industry sector to match the categories covered throughout this issue, then listed with their country of operation and a short description of what they do. Where a company has advertised in this edition, you'll find their full advertisement earlier in the magazine.

SECTORS COVERED

- Mining & Engineering
- Building & Construction
- Agriculture & Farming
- Manufacturing & Packaging
- Automotive & Machinery
- Trade, Finance & Logistics

ABOUT THIS DIRECTORY

Alongside this issue's advertisers, we've included a selection of other established suppliers and institutions active in African trade — sourced independently to make this directory a genuinely useful reference, not just an advertiser list. Company details are correct to the best of our knowledge at time of publication; please verify current contact details directly with each company.

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Directory listings are complimentary for all advertisers — contact us for advertising rates.

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DIRECTORY CONTENTS

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C.P. Engineering Ltd
Engineering, procurement & construction services
Zambia

Bell Equipment
Heavy earthmoving & mining machinery
South Africa

Electra Mining Africa
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South Africa

Grindtech — Tyrolit Group
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South Africa

AMS Samplers
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Australia

VEGA Instruments
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HYDAC
Hydraulic & fluid power technology
Germany

AARD Mining Equipment
Underground mining machinery
South Africa

Barloworld Equipment
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South Africa

Sandvik Mining and Rock Solutions
Mining & rock excavation equipment
Sweden

Epiroc
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Sweden

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Caterpillar Inc.
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MacLean Engineering
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ACTOM (Pty) Ltd
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Switzerland

HYDAC
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Germany

WBHO
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South Africa

Raubex
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South Africa

AfriSam
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Sephaku Cement
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